# Value of Managed Care



## Why managed long-term services and supports

States partner with managed care organizations (MCOs) to administer Medicaid benefits, customizing this partnership to address what their state needs most, including administering long-term services and supports.

States are intentionally moving toward managed long-term services and supports (MLTSS) models because they offer more comprehensive care coordination, greater oversight and accountability, higher member satisfaction, and a focus on improving outcomes and the quality of life for LTSS beneficiaries.



## Providing high-quality care

Access to Quality Care:

MLTSS programs can be used to improve quality, coordinate care, support caregivers, and monitor progress.

Holistic and Coordinated Care:
MLTSS plans use a dedicated care
manager to coordinate care across
a range of providers and services,
focusing on treating the whole person.

Oversight and Accountability:
An effective MLTSS program is a
unique public-private partnership that
combines private sector innovation
and expertise with state-led oversight
and accountability.

#### Innovation:

Managed care organizations bring private sector innovation, expertise, and agility to help states in the delivery of LTSS.

Competitive Contracting:
Managed Care Organizations
(MCOs) are selected through a
competitive bidding process, and the
state chooses the best MCOs to meet
their needs.

#### **Budget Predictability:**

Managed care allows states to better manage costs and budget with predictability. Programs can achieve savings by rebalancing LTSS spending, managing service use, and avoiding unnecessary hospitalizations or institutional placements.

### State success with MLTSS



Arizona Medicaid has successfully transitioned most individuals who can receive HCBS out of nursing facilities, with approximately 87% of MLTSS beneficiaries receiving HCBS. Arizona Health Care Cost Containment System, 2020

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Through the Kansas KanCare program, primary care physician visits increased by 80%, "costly hospital stays" decreased by 29%, and emergency department use decreased by 7%.

Non-emergency transportation use also increased 56%, an indication that KanCare consumers attended more appointments with providers.

ADvancing States, 2017